

## THE BIG PICTURE: THE 'SUSTAINABLE URBAN DELTA'







# THE WORLD AROUND US



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The world around us is changing at a high pace.

Device technology is changing very rapidly

Decision makers want to have the right information at their fingertips (any time, any place, any device)

Companies do not have the finances, time, (or desire) to keep-up with the latest ICT developments.

Move from CAPEX to OPEX.

(Capital expenditures to Operational expenditures)

### WHAT'S DRIVING OUR MARKET?



The building controls industry is investing to...

Improve building performance

Reduce operational cost

Minimise energy use

Offer Backward compatibility

Ease of access/use

**Big data analysis** 

**Internet of Things** 



### SO WHAT IS THE INTERNET OF THINGS?





"Simply put, this is the concept of basically connecting any device with an on and off switch to the Internet (and/or to each other)".

"The ability to transfer data without requiring human interaction".

### THE CLOUD IS ALREADY HERE!





## ITS EXPANDING, IT WON'T BE GOING AWAY!



## **Examples of new cloud business models**







Here we see a change in the way we buy things (pay for them).

### WHY CLOUD BASED SOLUTIONS FOR BUILDINGS?



### What are the benefits:

Remote access to multiple buildings over the internet (no need for VPNs)

Any time, any place

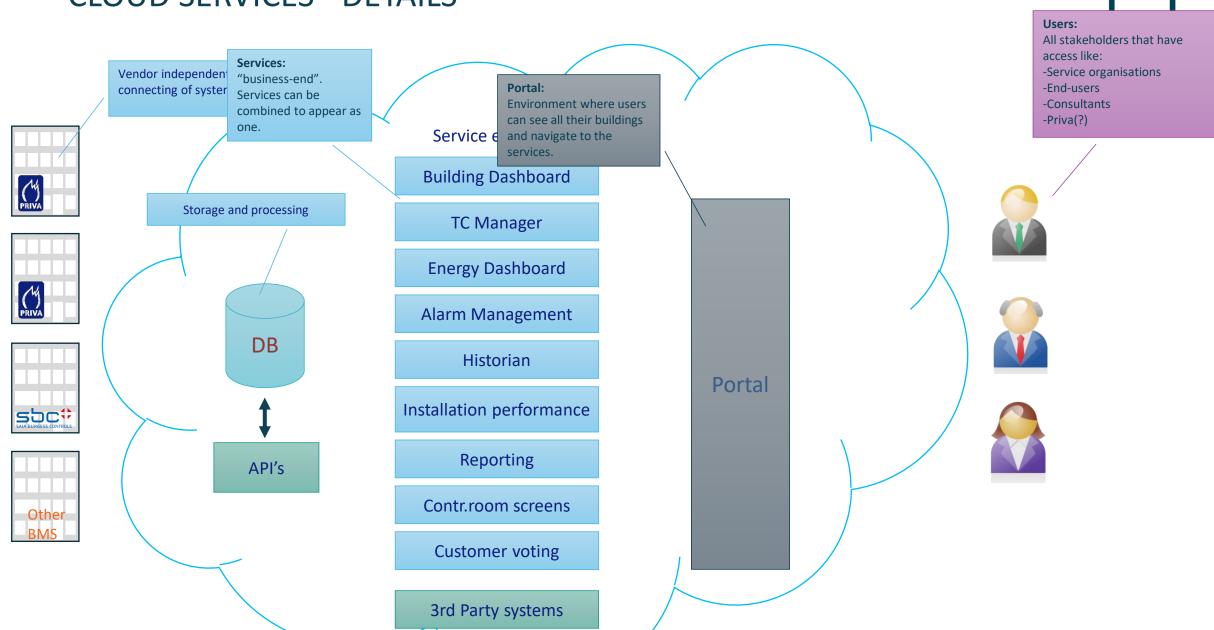
Professionally managed at all times

Secure connections with safe data storage

Building performance – analytics using 'big data'

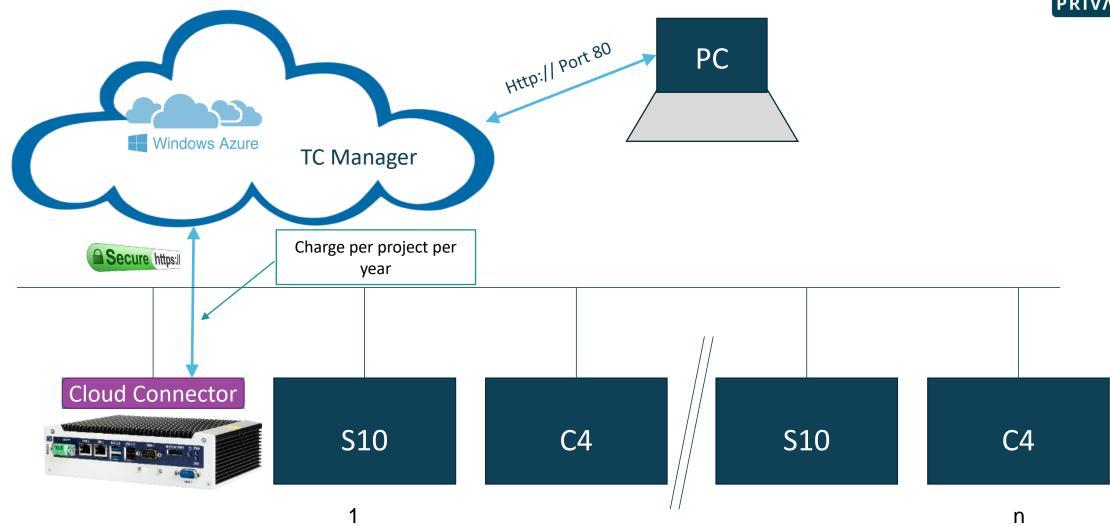
Easy access to energy monitoring and management

### **CLOUD SERVICES - DETAILS**



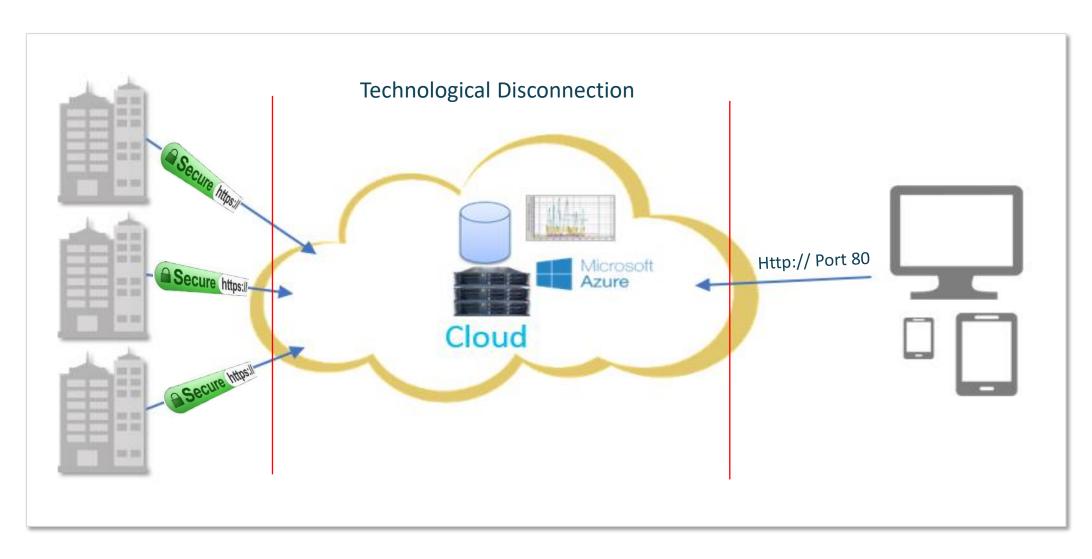
## **CONNECTING TO THE CLOUD SECURELY**





## **SECURITY HIGHLIGHTS**





### **CLOUD TECHNOLOGY**



### **EG.** Microsoft Azure platform



### **Offers:**

The most complete cloud portfolio today

Which meets with a broad set of international and industryspecific compliance and regulations

Security

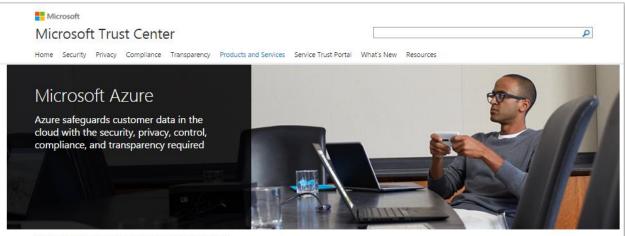


**Cloud Infrastructure – different providers of infrastructure for cloud based solutions:** 

Amazon Web Services, Microsoft Azure, Google Cloud Platform, IBM Watson, HP, Rackspace, VMware, Docker

### **MICROSOFT TRUST CENTRE**





Microsoft Trust Center //Cloud Services // Microsoft Azure

Microsoft understands that in order to realize the benefits of cloud computing you must be willing to trust your cloud provider with your data. When you invest in a cloud service, you must be able to trust that your data is safe, that data privacy is protected, and that you own and control your data in all its uses.

That's why we strive to earn your trust in Microsoft Azure. We have broad experience running enterprise online services, and we've made major investments in foundational processes and technologies that build security and privacy into development and operations. We've also implemented industry-leading security measures and privacy policies, and participated in international compliance programs with independent verification of the Azure controls.

### Security: We keep your data safe

Microsoft has applied more than 20 years of experience with building enterprise software and running some of the world's largest online services to create a robust set of security technologies and practices. These help ensure that the Azure infrastructure is resilient to attack, safeguards user access to the Azure environment, and helps keep your data secure through encrypted communications. We also use sophisticated threat management and mitigation practices, including regular penetration testing.

#### Security overview

- Manage and control identity and user access to your cloud environments, data, and applications
  by federating user identities to Azure Active Directory and enabling Azure Multi-Factor
  Authentication for more secure sign-in.
- Encrypt communications and operation processes. For data in transit. Azure uses industrystandard transport protocols between user devices and Microsoft datacenters, and within the Azure datacenters themselves. For data at rest, Azure offers a wide range of encryption

- Azure Platform security and compliance (video)
- Azure Security Team blog
- Getting Started with Azure Security for the IT Professional (video)

### Certifications









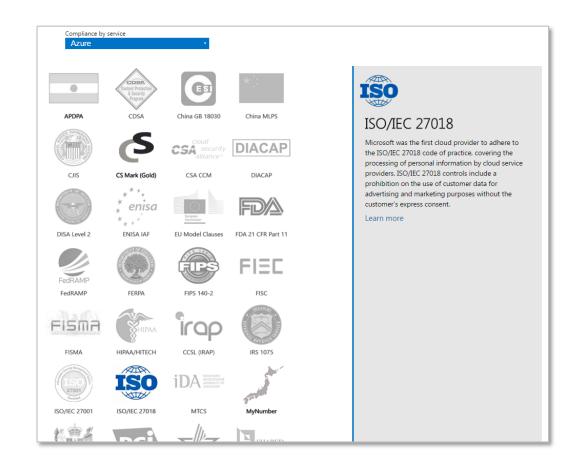
FDA

FedRAMP

See All (

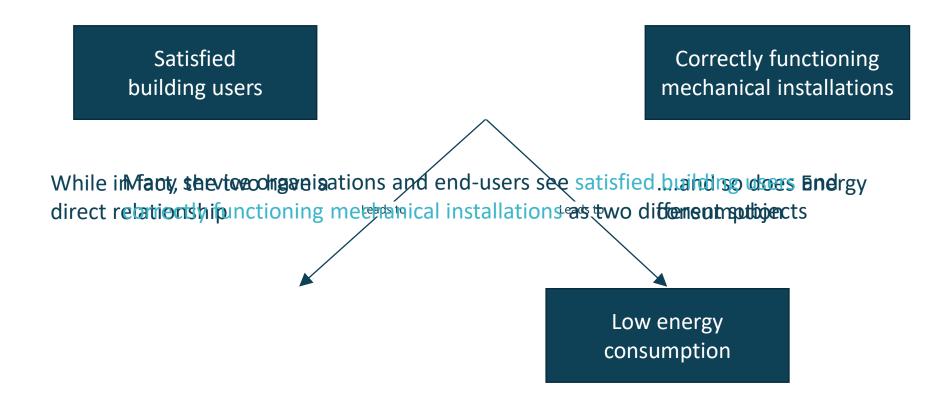
https://www.microsoft.com/en-us/TrustCenter/CloudServices/Azure

See separate CPD: Cloud Security



### **RELATIONSHIP** – SATISFIED USERS & CORRECTLY FUNCTIONING INSTALLATIONS

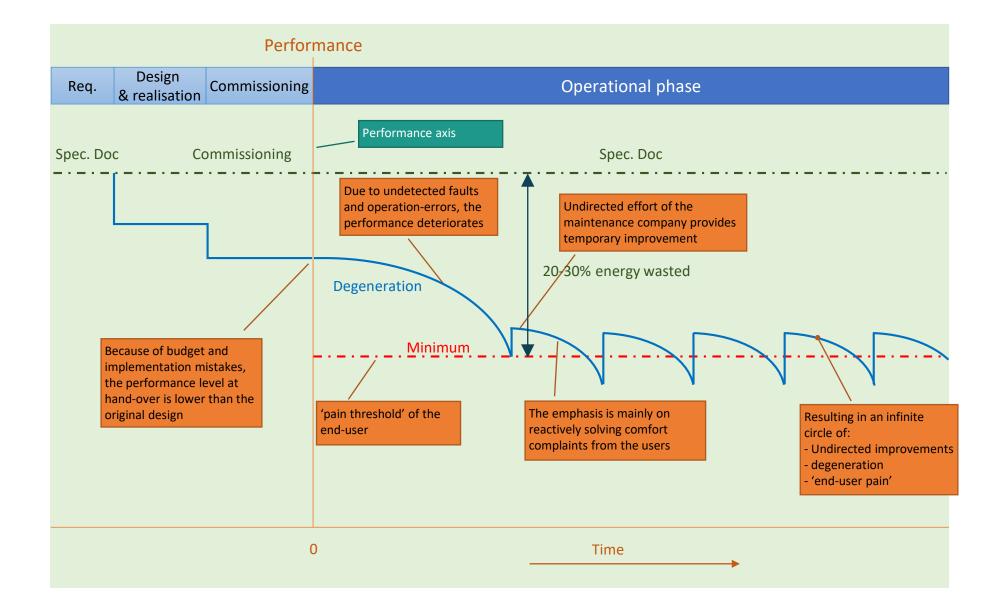




So by focussing on the mechanical installation, both user satisfaction and energy consumption are affected in a positive way

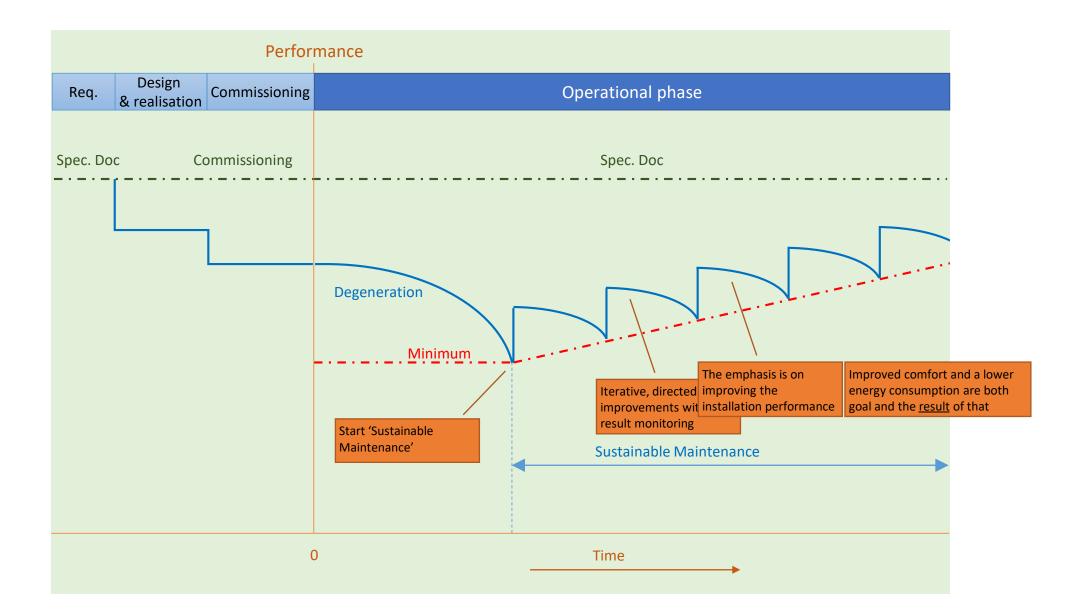
## **COMMON SITUATION | EXISTING BUILDING**





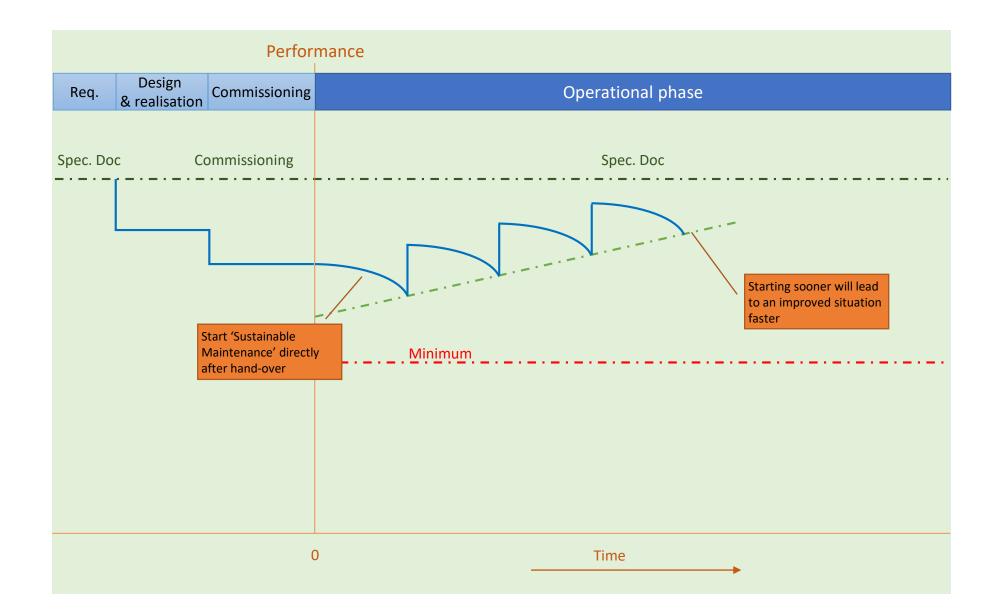
## **SUSTAINABLE MAINTENANCE | IN AN EXISTING BUILDING**





## **SUSTAINABLE MAINTENANCE | START AFTER COMMISSIONING**







# BUILDING PERFORMANCE TOOLS THROUGH ANALYTICS VIA CLOUD BASED SOLUTIONS



### WHAT CAN BE OFFERED?



A tool for the Service organisation and the End User

Shows how the system is actually functioning

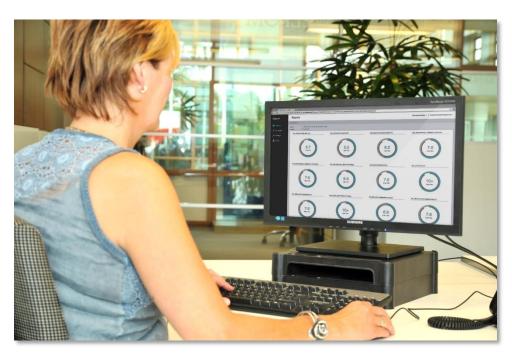
Visualisation of important KPI's for the building manager

## **DASHBOARDS**





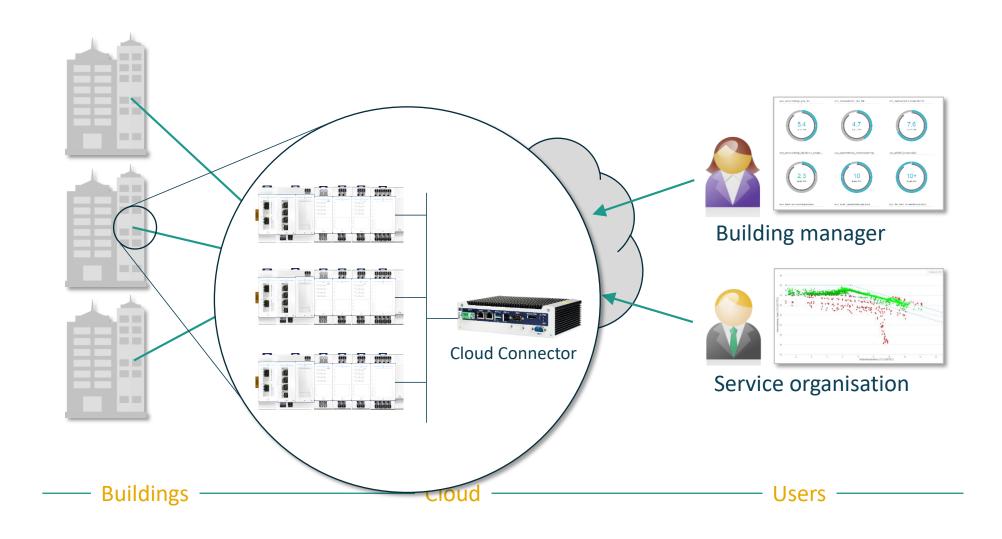
Technical view for the Service organisation



KPI Dashboard for the Building Manager

## **SERVICE ARCHITECTURE - EXAMPLE**

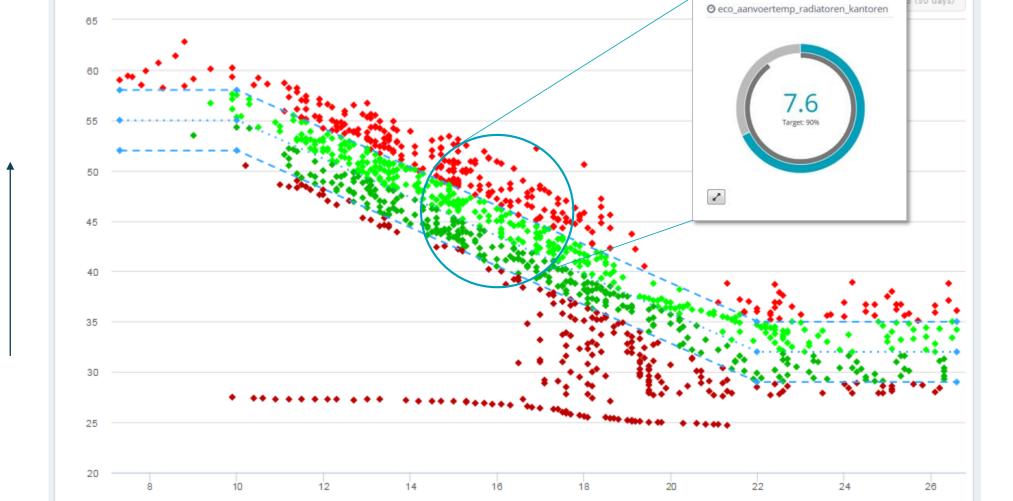




## PROFILE (EXAMPLE)



(30 days)



Outside air temperature

Boiler Flow temperature

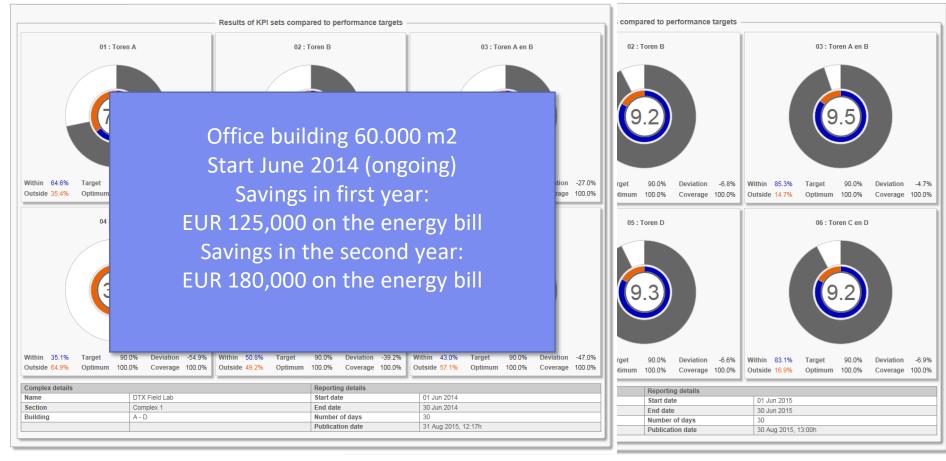
## **KPI'S (EXAMPLE)**





### WTC SCHIPHOL AMSTERDAM: COMPARISON





June 2014 June 2015

A higher score here means less energy waste



### WHAT CAN BE A SOLUTION?



A tool to monitor actual energy usage

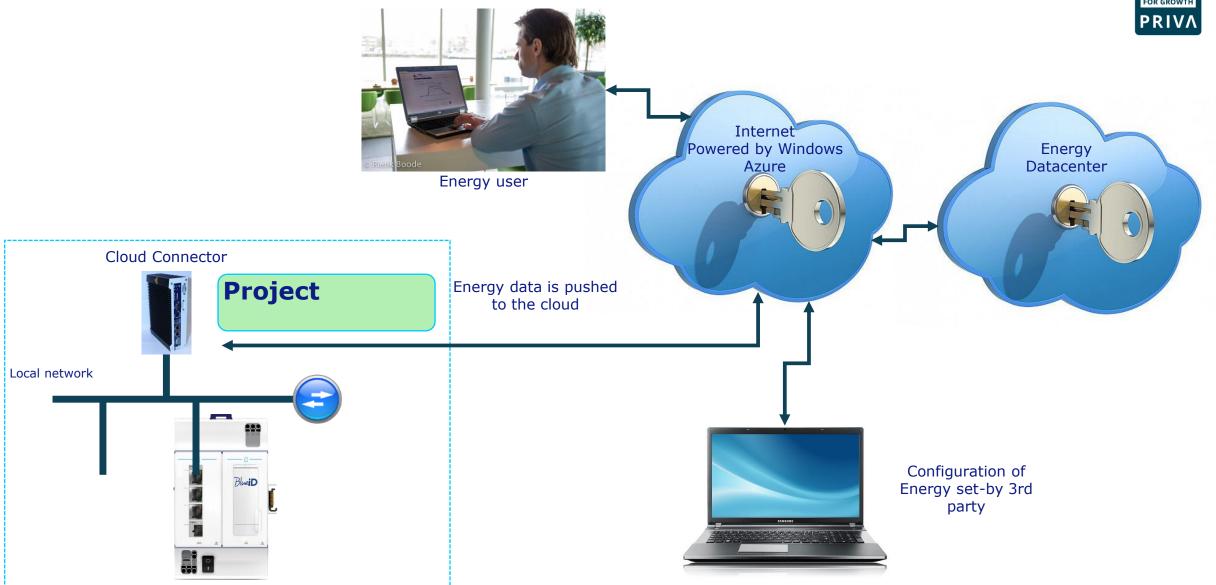
Easy to set-up as a cloud based addition to any BMS installation

Monitor and report amount of energy used and saved

No capital investment

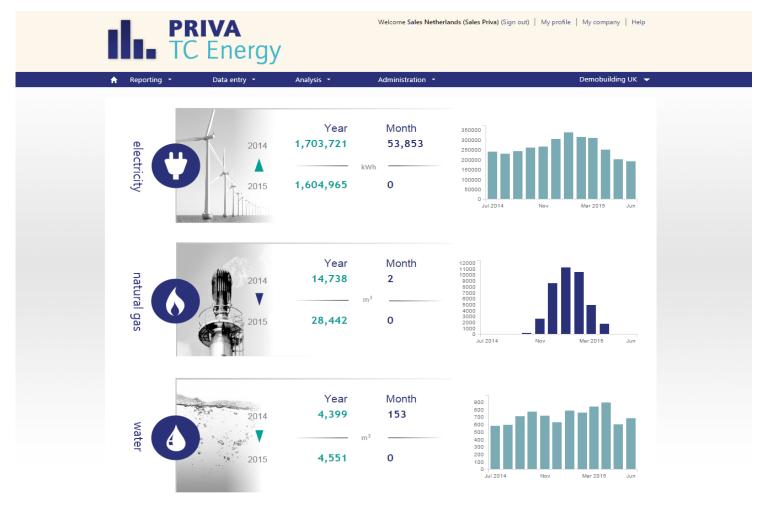
## **DATA COLLECTION** – HOW IS IT SET UP





## **DASHBOARD**







## **MENUS**



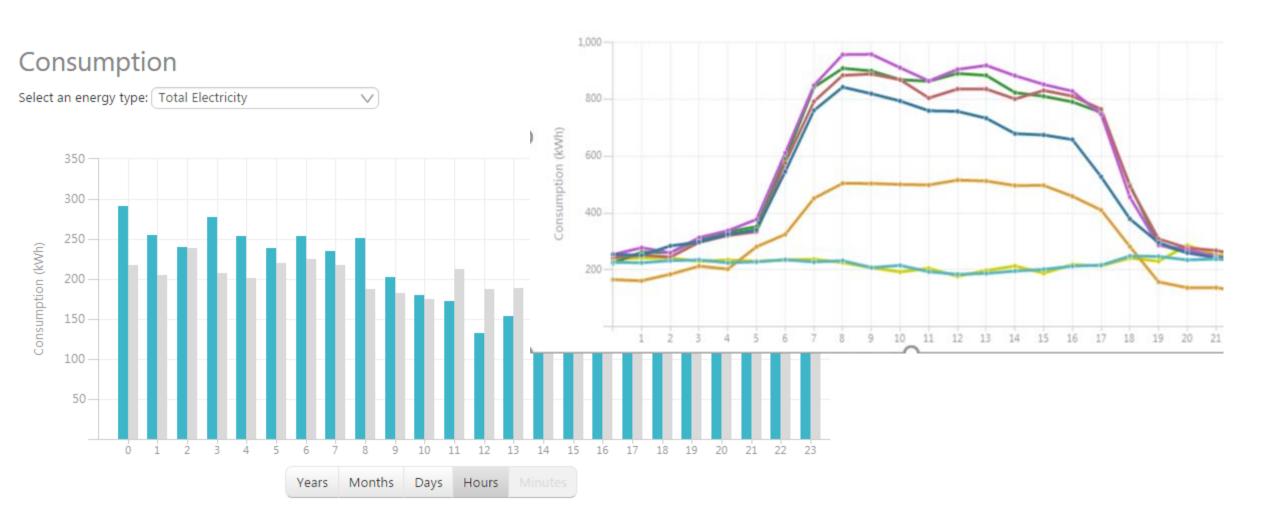
$\uparrow$	Reporting *	Data entry 🕶	Analysis 🕶	Administration -		
	Benchmark	Tariffs	Meter data	Users		
	Consumption	Meter readings	Systems	My buildings		
	Costs	Conversion factors	Weekday pattern			
	CO₂ emissions		Heatmaps			
	CO2 CITISSIONS		Degree days			
			Automatic Reporting			

## **ANALYSE ENERGY DATA**



## Weekday pattern





## **AUTOMATIC REPORTS**



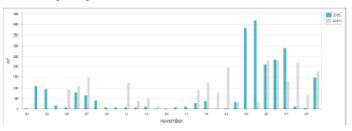
PRIVA TC Energy Demo builting FR 1-11-2015 - 1-12-2015

	C Ellergy								
	Gez echeté	Eau achetée	Elic. achetée	Elec. Penneaux photo- voltalques	Gaz centrale vapeur hum, da GS	Gaz cent vapeur hum, cte elle	Gez production cheud	Certurent sur ab	
	Arrigesievering	Weterlevering	Electrobatevering	Elektrichelbevering	Aerógearetina	Aerigeeverbruik	Antigewetruk	Brenetof op locetievering	
1-111-205	1,54 m²	0 m²	428 kWh	563 kWh		0 m²	104 m²	0,58L	
2-111-205	109 m²	28,9 m²	1203 kWh	360 kWh		18,5 m²	359 m²	0,58L	
3-111-205	13,2 m²	25,5 m²	1947 kWh	620 kWh		16,2 m²	337 m²	0,58L	
4-111-205	16,9 m²	22,1 m <sup>p</sup>	11002 kWh	465 kWh		5,8 m²	331 m²	0,58L	
5-111-205	6,90 m²	24,6 m²	1097 kWh	281 kWh		0 m²	364 m²	0,58L	
6-111-205	79,3 m²	16,1 m <sup>o</sup>	985 KWh	195 kWh		0 m²	303 m²	0,58L	
7-111-205	65,2 m²	0,85 m <sup>a</sup>	472 kWh	204 kWh		0 m²	84,4 m²	0,58L	
8-111-205	42,4 m²	0 m²	410 kWh	301 kWh		on*	109 m²	0,58L	
9-111-205	6,90 m²	26,3 m²	1076 kWh	230 kWh		0 m²	334 m²	0,58L	
10-111-215	7,7 m²	24,6 m²	1023 kWh	130 kWh		0 m²	320 m²	0,58L	
11-11-215	6,90 m²	23,8 m²	11000 kWh	171 kWh		0 11	360 m²	0,58L	
12-111-215	6,90 m²	28 m²	1000 kWh	370 kWh		0 m²	328 m²	0,58L	
13-111-215	11,5 m²	14,4 m?	933 KWh	442 kWh		22 m²	296 m²	0,58L	
14-111-215	1,54 m²	0,85 m <sup>a</sup>	5194 kWh	282 kWh		0 m²	88,9 m²	0,58L	
15-111-215	1,54 m²	0,85 m <sup>n</sup>	420 kWh	108 kWh		0 m²	92,3 m²	0,58L	
16-111-215	7,7 m²	27,2 m²	1938 KWh	135 kWh		0 m²	384 m²	0,58L	
17-111-215	11,5 m²	24,6 m²	1102 kWh	174 kWh		0 m²	364 m²	0,58L	
18-111-215	27,7 m²	20,4 m <sup>a</sup>	1017 kWh	328 kWh		0 m²	333 m²	0,58L	
19-111-215	17,7 m²	24,6 m²	1962 kWh	181 kWh		5,8 m²	393 m²	0,58L	
20-111-215	6 m²	15,3 m²	1058 kWh	262 kWh		23,2 m²	327 m²	0,58L	
21-11-215	1,54 m²	1,7 m²	600 kWh	185 kWh		0 m²	85,5 m²	0,58L	
22-111-215	13,1 m²	0,85 m <sup>a</sup>	569 kWh	337 kWh		0 m²	85,5 m²	0,58L	
23-11-215	382 m*	28 m²	13811 kWh	397 kWh		73,1 m²	388 m²	0,58L	
24-11-215	418 m²	27,2 m²	1391 kWh	98,9 kWh		65 m²	341 m²	0,58L	
25-111-215	308 m²	22,1 m <sup>p</sup>	1288 kWh	307 kWh		26,7 m*	328 m²	0,58L	
26-111-215	236 m²	24,6 m²	1285 kWh	353 kWh		45,2 m³	329 m²	0,58L	
27-11-215	390 m²	18,7 m <sup>o</sup>	1195 kWh	200 kWh		37,1 m²	325 m²	0,58L	
28-111-215	11,5 m²	1,7 m²	691 kWh	286 kWh		0 m²	101 m²	0,58L	
29-111-215	1,85 m²	0 m²	495 kWh	147 kWh		0 m²	100 m²	0,58L	
30-111-215	145 m²		1281 kWh						

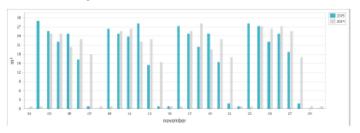


Demo building FR 1-11-2015 - 1-12-2015

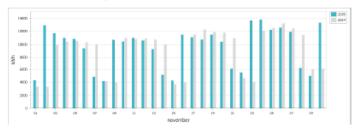
Gaz acheté - Aardgaslevering



Eau achetée - Waterlevering



Elec. achetée - Elektriciteitlevering

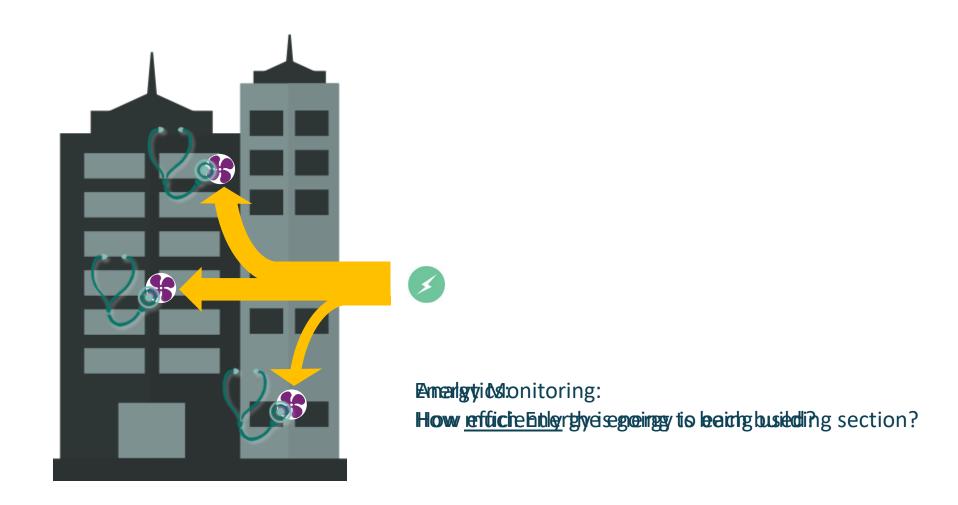






## **ENERGY MONITORING & BUILDING ANALYTICS**







## **ALARM MANAGEMENT**



### **ALARM MANAGEMENT – CLOUD BASED**



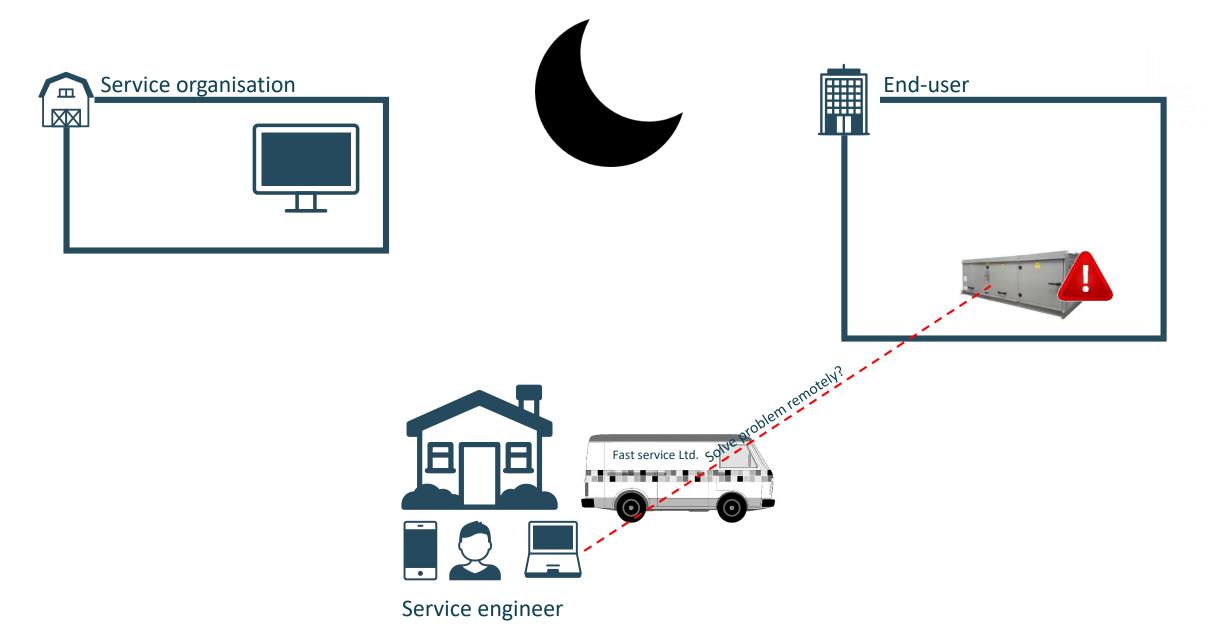
What is an alarm?

An alarm is a event that has occurred in the BMS which needs to be reported to the right person(s). That person needs to take action.

What does the system do?

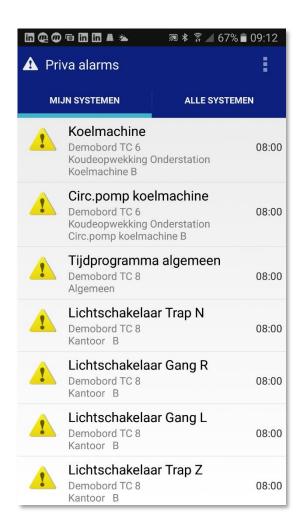
The system actively informs the correct person(s). The system provides information to allow an analysis of past (alarm) events.

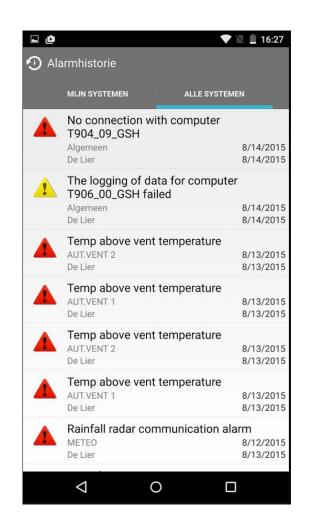
- alarm portal
- alarm app mobiles
- emails



### **ALARM APP**





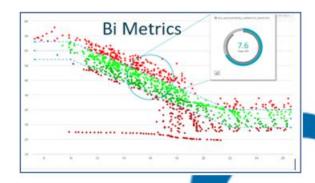


- Notification and forwarding of alarms
- View historical alarms
- Acknowledge alarms (not to be confused with resetting alarms)



## **BEYOND THE CLOUD**















# THANK YOU FOR YOUR ATTENTION

**WE ARE ON STAND 22**